

### The Sale

The arrival of Covid-19 and associated isolation and gathering rules has presented us with a new set of challenges when it comes to staging an on-property sale. We are hopeful that by the end of July restrictions may have been eased somewhat, but if not, we will be prepared to be flexible and adapt to the circumstances presented to us.

No doubt we will be required to get all people attending to register and record contact details. We also anticipate social distancing along with hand sanitizing will need to be adhered to. We would ask that anybody that has been sick or feels unwell on the day of the sale please make other arrangements. Likewise, if you are aware of being in contact with a Covid-19 infected person in the previous fortnight, please do not attend.

Sale day is Friday July 31st, as a physical auction at Kia Ora, but interfaced with Auctions Plus with full videos of bulls online. The worst-case scenario is another wave of Covid-19 and subsequent lock down leading into the sale. In this event we would want as many clients as possible to have viewed the bulls prior to the sale so they can operate either on the phone, through their agent, or online.

With that in mind, once the bulls are at Kia Ora in early July, we will be available every day with the bulls and heifers available for inspection. We feel we will be able to adhere to any social distancing regulations that are in place at the time as well as respect the health concerns of any of our clients. In the shorter term we have planned two inspection afternoons at Moppy on Friday June 26th and Saturday June 27th. The bulls will be yarded from 1pm to 4pm on both days allowing easy inspections with smaller numbers of people than our usual open day would involve.

## **Preparation**

We were glad to leave 2019 behind us, with one hundred year old rainfall records broken. Thankfully, excavators were able to secure water, and hay and straw was sourced interstate. We also utilized grain pellets. Our commitment to annual fertilizer and pasture programs allowed us to maintain our cattle numbers. Our 12% empty at pregnancy testing was a relatively good result allowing us to now take advantage of the buoyant cattle market.

The turnaround in our feed and water situation in the six weeks from the end of January was remarkable. Both selling and weaning early assisted keeping our herd in good condition, as a result it has been full steam ahead for us since the rain. Whilst many clients were not quite so fortunate to retain their herd numbers, many have been able to take advantage of the tremendous prices available over the last few months. The EYCI reached record levels in early March – just in time for the weaner producers to get a much-needed boost.

The cow calf producer who has focused on maintaining a quality genetic herd will no doubt be able to take advantage of this buoyant market over the next couple of years. With all the positives for the cattle market ahead of us, it is not all plain sailing for bull producers as the lack of females reduces the demand for bulls. With a sale date on the last Friday in July our senior bulls have been at the front of our preparation focus since this time last year, and the first eight months wasn't that easy! Plenty of purchased hay and straw plus access to pellets got them through the spring and summer until the rain and feed arrived in February.

The younger group made it onto a paddock of oats, rye and turnip in early May and are really smoking ahead now. The older group all went onto similar feed in the second week of May and are also forging ahead. The sale date will deny them the usual early spring 'bounce' they achieve on going to Kia Ora prior to the sale, but we are confident they will present in similar order to what our clients have come to expect.

## **Inspections** invited

Inspection Days will be held on the afternoons of Friday June 26th and Saturday June 27th at Moppy, where the bulls will be yarded in their management groups. If you cannot make either of these afternoons, we invite you to call us and arrange for a more convenient time to inspect our team. We anticipate that the bulls will be at Kia Ora early in July for the Friday July 31st sale.

Catalogue now online. Hard copy available at the end of June.

## PRE SALE INSPECTION

at KNOWLA Moppy
FRIDAY JUNE 26th from Ipm
SATURDAY JUNE 27th from Ipm

From Gloucester take Scone road for 30km then turn left towards Rawdon Vale for 5km, then at T intersection turn right to Moppy for I 5km. (From Nowendoc turn right at Scone road intersection I 0km from Gloucester.)

## SALE

at KANANGARA Kia Ora FRIDAY JULY 31st at 1pm

From Gloucester travel 3.5km towards Barrington and turn right onto Bowman Farm road for 1km over Barrington River and turn right onto Kia Ora road for 2km and on top of hill continue straight onto Old Kia Ora road for 2km down to sale complex.

## 2020 Sale Team

#### **Lot 7 - BLAP130**



Sire: Bowmont King K306 Dam: Panda K113

CE.Dir	Birth	400	600	CWT	<b>EMA</b>	IMF%	ABI
+1.7	+5.8	+105	+147	+84	+9.4	+2.3	\$153

#### Lot 3 - BLAP91



Sire: Ayrvale General G18 Dam: Oakgate L06

CE.Dir	Birth	400	600	CWT	EMA	IMF%	ABI
+6.5	+4.9	+114	+154	+83	+6.6	+3.4	\$176

## The Genetics

Bowmont King K306 sons made a huge impression at last year's sale and we feel this year's draft are a step up again. In the meantime, his actual carcase data has been assessed through Cohort 7 of the Angus Benchmarking program and his sons excelled there as well and he is now a unique sire with his top 1% for EMA and top 3% for IMF. There should be 11 Kings sons in the catalogue, but look out for Lots 7,8,11 and 20. We continue to add outcross genetics to our herd each year to blend with our proven bloodlines that have performed so well for us. Booragul Revenue M4 makes his debut this year having purchased him in partnership with Coffin Creek Angus and Palgrove Ultrablacks as the top selling yearling at the 2017 Booragul bull sale. His sons are generally high growth, with extra bone and strong through the spine, and still top 10% IMF. The Revenue son at Lot 10 is the youngest senior bull and he will increase scale and bone.

In the younger bulls prominent USA A.I. sire GAR Drive has several sons, the first to sell in Australia. They are very light birth with moderate growth, but top 1% of the breed for EMA and top 10% for IMF. Keep an eye out for Lots 19, 24 and 28, all with the light birth, but are keeping up with the lead bulls for growth.

Also in the younger bulls, sons of Knowla Montana M13 and Ben Nevis Manchester M53 bring calving ease and light birth. Both these sires produce calves with very good carcase characteristics.

Several proven sires are represented again this year. Dunoon Highpoint H744, Dunoon Decimal K1354, and Wattletop Lock L4 will all have prominent sons in the catalogue. Eastern Plains Estate H38 also returns after two full years in our commercial herd and he continues to produce expressive carcase progeny.

Highpoint has without doubt been the go-to sire at several sales now and whilst his progeny is now limited to ET calves they will not disappoint. His son Lofty L175 will also be represented with 6 sons.

US Al sires LD Capitalist 316, Musgrave Mediator and Baldridge Bronc also have a selection of sons as do Australian Al sires, Aryvale General G18 and Millah Murrah Lock Up L133. Take a good look at the power in the Lock Up son that sells at Lot 9 out of donor cow F36. The General G18 son at Lot 3 is also a standout from an outstanding cow, and he comes with an exceptional data set backing him up. At Lot 2, the Capitalist son impresses with his thickness, but is still outstanding for calving ease.

### **Females**

We have drafted out just over 100 heifers to offer this year in pens of 15 to 18 head. They are EU accredited and represent all the genetics of both our stud and commercial herd. They will represent both our spring and autumn calving herds and be 15/16 and 10/11 months of age respectively. The majority of them will be comfortably at joining weights by sale day. Sires in the older group include Bowmont King K306, Wattletop Lock L4, Dunoon Litchfield L49, Knowla Jimmy Bartel J4, GAR Drive, and Ban Nevis Manchester M53. In the younger draft Lawson's Momentous M518, Bald Blair Nelson N47, Knowla Major M151, Dunoon Kind K1354, Rennylea Magnate M49 and Dulverton Larry L154 are all represented. They will not be on display at our Moppy inspection days as they have already been moved to Kia Ora.

For the first time we will also offer a pen of joined heifers . Selected from our autumn stud herd they will be sisters to the younger draft of bulls and will be PTIC on sale day to calve in the autumn of 2021. We will be selling them as a pen of six and will be available for stud transfer upon request.



Buy and Sell stock nationally

Individual videos available soon.

## KNOWLA LIVESTOCK Bulls

#### Lot 2 -BLAP71



Sire: LD Capitalist 316

CE.Dir Birth 400 600 CWT EMA IMF% ABI +11.5 +2.4 +97 +124 +75 +6.4 +2.7 \$150

#### **Lot 6 - BLAP120**



Sire: Bowmont King K306

CE.Dir Birth 400 600 CWT EMA IMF% ABI -0.4 +5.9 +73 +101 +58 +16.4 +2.9 \$135

## Lot 20 - BLAQ75



Sire: Bowmont King K306

CE.Dir Birth 400 600 CWT EMA IMF% ABI +1.4 +5.3 +104 +131 +83 +8.2 +2.5 \$143

#### Lot 5 - BLAPII4



Sire: Baldridge Bronc

CE.Dir Birth 400 600 CWT EMA IMF% ABI +8.4 +3.7 +98 +125 +71 +9.5 +2.3 \$156

#### Lot 13 - BLAP147



Sire: Bowmont King K306

CE.Dir Birth 400 600 CWT EMA IMF% ABI +4.5 +4.5 +89 +112 +79 +10.0 +3.1 \$139

## Lot 38 - BLAP182



Sire: LD Capitalist 316

CE.Dir Birth 400 600 CWT EMA IMF% ABI +8.0 +3.8 +94 +121 +70 +10.9 +2.2 \$145

## Knowla Livestock bulls

## Lot 21 - BLAQ59



Sire: Dunoon Highpoint H74

CE.Dir Birth 400 600 CWT EMA IMF% ABI 0.0 +5.0 +82 +110 +65 +5.3 +2.4 \$117

## Lot 22 - BLAQ02



Sire: Ben Nevis Manchester M53

CE.Dir Birth 400 600 CWT EMA IMF% ABI +12.8 +1.4 +87 +119 +60 +10.0 +2.0 \$137

# The Carcase Kings



**King K306 -** EMA +15.1 (top 1%), IMF% +3.8 (top 3%)



**GAR Drive -** EMA +12.3 (top 1%), IMF% +3.3 (top 10%)



What a difference six weeks makes... middle of January on the left to March 1st on the right.

We haven't seen our country as bad as it was over Christmas, nor have we seen a recovery as quick either.



Ted & Alison Laurie

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